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4.0 out of 5 stars Games Indians Play:
Fantastic and gripping reading! Reviewed in the United States on June 7, 2014. Verified Purchase. Great read, insightful, well thought out. Author explains game theory, using the famous prisoners dilemma. A must read for the non- Indian businessmen, so no surprise dealing with Indians and their government.

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Games Indians Play: Why We Are the Way We Are. by. V. Raghunathan. 3.45 · Rating details · 626 ratings · 96 reviews. In a rare attempt to understand the Indianness of Indians—among the most intelligent people in the world, but also, to a dispassionate eye

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perhaps the most baffling—V. Raghunathan uses the props of game theory and behavioural economics to provide an insight into the difficult conundrum of why we are the way we are.

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Drawing examples from the way we behave in day-to-day situations; Games Indians Play tries to show how in the long run each one of us—whether businessmen; politicians; bureaucrats; or just plain us—stand to profit more if we were to assume a little self-regulation; give fairness a chance and strive to cooperate and collaborate a little more even if self-interest were to be our main driving force.

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In his book Games Indians Play: Why We Are the Way We Are, V. Raghunathan writes about a farmer whose corn won top awards year after year. When a reporter asked about the secret of his success, the farmer attributed it to

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the fact that he shared his corn with his neighbors.

~~V. Raghunathan: 'Indians Are Privately Smart and Publicly ...~~

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V. Raghunathan's Games Indians Play presents a study of the hurdles towards India's progress, especially at an individual level. Summary of the Book. India is blessed with many intelligent minds. Most Indians are more adept at maths and logic than people around the globe. However, as a nation, we are still falling behind.

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My answers to these questions take me back to four of the 10 characteristics of Indian-ness that I had listed in my book Games Indians Play: Why We Are the Way We Are (Penguin, 2006). These are ...

~~Games Indians Don't Win — Knowledge@Wharton~~

The Phillies are 2 1/2 games out of the second NL spot, but they'll play the Indians in the final three games of their last homestand of the regular season so at least the DH will be in play.

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